

## Michigan

<b>Contract Number:</b>	071B7700093
<b>Contract Period:</b>	Jan 13, 2017 – Jan 12, 2021
<b>Eligibility:</b>	<p>All state agencies as well as MiDeal members. MiDeal allows the following agencies to sign up as members; local agencies, universities, community colleges, non-profit hospitals, public K-12 schools and districts, and MI federally recognized tribes. Non-state agencies must be MiDeal members before quote can be provided.</p> <p><a href="#">MiDeal Member List</a></p>

### Quotes and Purchase Orders:

To obtain a quote, contact your local **John Deere Dealer**.

<https://dealerlocator.deere.com/servlet/country=US>

The local dealer assists customers in configuring the needed machines and attachments as well as identifying any applicable dealer provided item, install, pre-delivery inspection, local delivery, extended warranty and trade-in details. Dealer then contacts the John Deere Construction Retail Sales Account Manager for a formal contract quote:

Scott Metzdorf, Account Manager

[MetzdorfScottsW@JohnDeere.com](mailto:MetzdorfScottsW@JohnDeere.com)

309-748-2656 office

682-261-0767 cell

**All purchase orders must show John Deere Construction Retail Sales as the vendor and reference the contract name and number**

## Contract Details

Quotes	Quotes are provided by John Deere Government Sales and are valid for 30 days
Allied (non-Deere)	<p>Not allowed unless specifically added to contract.</p> <p>Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>

Credit Cards	Not Allowed.
Special Delivery Obligations	<p>FOB Destination, Freight Prepaid and Allowed. Factory freight to dealer is already included in the discount.</p> <p>Dealer quotes delivery from their location to the end user's location; \$4/loaded mile, \$50 minimum is billed to the customer.</p>
Fees	<p>Dealer provided items as well as set-up/installs fees for field attachments may be charged at \$120/hour.</p> <p>Dealer provides pre-delivery inspection at a charge of \$300.</p> <p>Dealer provides walk around (at the time of delivery) free of charge.</p>
Financing	<p>A John Deere Municipal Lease grants full ownership at the end of the lease term. Arrangements are made between the dealer and John Deere Financial.</p> <p>Notice of lease/provider must appear on the quote and customer purchase order. No operating leases are allowed.</p>
Non-contract (Deere)	<p>Allowed, non-equipment may be sold in connection with the sale of a contract item.</p> <p>Non-contract items are John Deere products, implements, attachments, accessories, parts or bundles that are not on contract but are requested by the customer to complete the purchase of related John Deere equipment awarded on contract.</p>
Rental	Not allowed on this contract.
Substitution	Not allowed on this contract.
Trade-in	Allowed, trade-in items must be clearly labeled on the quote and purchase order as "Trade-in". Dealer determines the trade-in value for customer consideration.
Demo	Product demonstrations are not required under this contract, but should be arranged by dealer, where applicable, as they are very beneficial for customer awareness of product.

Remittance  
Information

John Deere Construction Retail Sales  
 Division of John Deere Shared Services, Inc.  
 P.O. Box 8806  
 Moline, IL 61266-8806

## Equipment on Contract

John Deere Model	Product Descriptions (click model number links at left for more info)	Discounts off MSRP	Price Page Dates
<b>Skid Steer Loaders</b>			
<a href="#">312GR</a>	312GR Skid Steer / 48 HP / 1,550 lbs. Capacity / 3,700 lbs. Breakout Force	John Deere Dealer	03Jan2020
<a href="#">314G</a>	314G Skid Steer / 48 HP / 1,760 lbs. Capacity / 3,500 lbs. Breakout Force	John Deere Dealer	03Jan2020
<a href="#">316GR</a>	316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force	John Deere Dealer	03Jan2020
<a href="#">318G</a>	318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force	John Deere Dealer	03Jan2020
<a href="#">320G</a>	320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force	John Deere Dealer	03Jan2020
<a href="#">324G</a>	324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force	John Deere Dealer	03Jan2020
<a href="#">330G</a>	330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force	John Deere Dealer	03Jan2020
<a href="#">332G</a>	332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force	John Deere Dealer	03Jan2020

### Compact Track Loaders

[317G](#)      317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout      John Deere Dealer      03Jan2020

[325G](#)      325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout      John Deere Dealer      03Jan2020

[331G](#)      331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout      John Deere Dealer      03Jan2020

[333G](#)      333G Compact Track / 96.6 HP / 3,700 lbs. Capacity / 13,750 lbs. Breakout      John Deere Dealer      03Jan2020

### Compact Excavators

[17G](#)      17G Excavator / 14.5 HP / 7'2" Dig / 3,790 lbs. Weight      John Deere Dealer      03Jan2020

[26G](#)      26G Excavator / 20.0 HP / 8'6" Dig / 6,110 lbs. Weight      John Deere Dealer      03Jan2020

[30G](#)      30G Excavator / 23.0 HP / 9'2" Dig / 7,220 lbs. Weight      John Deere Dealer      03Jan2020

[35G](#)      35G Excavator / 23.3 HP / 10'0" Dig / 7,760 lbs. Weight      John Deere Dealer      03Jan2020

[50G](#)      50G Excavator / 35.9 HP / 11'7" Dig / 10,847 lbs. Weight      John Deere Dealer      03Jan2020

[60G](#)      60G Excavator / 53.0 HP / 12'4" Dig / 13,547 lbs. Weight      John Deere Dealer      03Jan2020

### Wheel Loaders (4WD Compact)

<a href="#">204L</a>	204L / 61.0 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity	John Deere Dealer	03Jan2020
<a href="#">244L</a>	244L / 71.0 HP / 12,258 lbs. Weight / 1.0 CY Capacity	John Deere Dealer	03Jan2020
<a href="#">304L</a>	304L / 65.0 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity	John Deere Dealer	03Jan2020
<a href="#">324L</a>	324L / 74.0 HP / 14,110 lbs. Weight / 1.4 CY Capacity	John Deere Dealer	03Jan2020
<b>Attachments</b>			
<a href="#">Worksite Pro Attachments</a>	John Deere Worksite Pro Attachments and Implements are on contract as standalone items	John Deere Dealer	03Jan2020

## Contract updates

April 2018 – Added 320G, 324G, 325G. Deleted 320E, 324E, 323E. Price increase on 312GR, 316GR, 318G, 330G, 332G, 317G, 331G and 333G. Increased discounts on 317G, 331G and 333G. Submitted current price pages on all 12 models plus WSP.

July 24, 2018 – Changed some verbiage and revised Product Descriptions

October 18, 2018 – Changed some of the verbiage for Contract Details

Feb 20, 2019 – Added Compact Excavators and Compact Wheel Loaders to the contract, updated 320G, 324G, and WorksitePro Attachments pricing.

April 4, 2019 – removed 344L, which was not approved on contract.

February 13, 2020 – Submitted current price pages on ALL models plus WSP.

March 5, 2020 – Changed Gov Sales POC from Mark Deakayne to Scott Metzdorf